

2017 Annual Report

Innovation that Powers Quality Care, Creativity and Joy





2017 Highlights



March 29 Westchester Business Expo

May 23 Adult Day **Gospel Show**



February 14 Volunteer Recognition Event

April 19 Passavant



May 12 Mother's Day





May 23 Bronxville High School Service Day

May 11







April 25 LeadingAge New York



Service of Prayer and Remembrance – A Celebration of Life and Blessing of Legacy Gifts





April 29 Larry and Shonda's Wedding at the Wartburg Chapel Larry is a former orphan of Wartburg



May 16 One Heart, One Voice Choir Concert





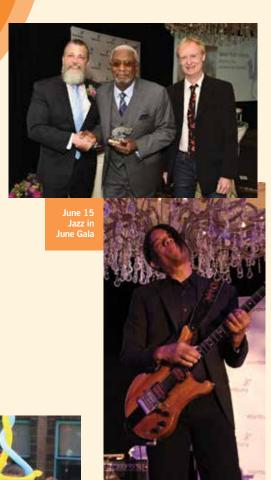


2017 Highlights



September 23 Fall Festival

July 30 Car and Motorcycle Show





November 2 Long Term Care Seminar

November 17 Audrey Bonds, Wartburg Volunteer and 2017 Westchester Senior Citizens Hall of Fame Awardee

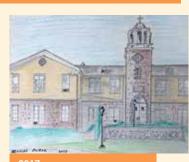


November 5 Chapel Icon Dedication





November 7 Spiritual Care Training Completion Ceremony



Drawn and Gifted from Charles Panzer, Former Wartburg Orphan



December 19 Adult Day Services Improv Show



Welcome!

Dear Wartburg Family,

Research shows that Americans are now living longer than ever before. This fact has profound implications for Wartburg and the people we serve. As medical treatments continue to advance, we are similarly working to advance the care and programs we provide – ensuring all members of our aging population have access to fulfilling activities, a welcoming social environment and the independence and compassion they so richly deserve. It is our goal to continue to be a leader in providing comprehensive services and knowledgeable, innovative and dependable care to all those who enter our doors.

Your continued support ensures Wartburg will be able to carry on our mission for years to come and persist in providing the best care possible for you and your loved ones for generations to come.

In 2017, we joined forces with the Institute for Music and Neurologic Function (IMNF), a leader in music therapy, neuroscience, research and training. IMNF's presence on Wartburg's campus allows us to provide innovative music therapy programs that further enhance Wartburg's award-winning Creative Aging & Lifelong Learning program. Through these distinctive alliances, Wartburg is ensuring that our seniors' lives are enriched with quality care, creativity and joy.



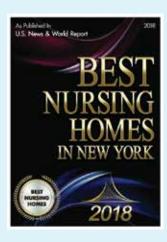
We also remain committed to the development of our staff, which is vital to our ability to provide essential care to those we serve. We are thrilled to have received funding that will allow us to provide ongoing staff training through an Advanced Training Lab. This lab will feature an interactive classroom equipped with the latest technology, desktops, tablets, computers and simulation mannequins that will enable our nursing staff to interact in a simulated clinical environment using state-of-the-art technology to remain on the forefront of innovative care.

Your continued support ensures Wartburg will be able to carry on our mission and continue to provide the best care possible for you or your loved ones for generations to come.

Sincerely,

David J. Gentner, Ed.D. President & CEO

Wartburg Skilled Nursing Facility



- Wartburg's Skilled Nursing Facility provides longterm care for 160 patients, including 40 patients in a specialized Alzheimer's/dementia neighborhood.
- **U.S. News & World Report** named Wartburg one of the "Best Nursing Homes in New York State" for the eighth consecutive year in 2018.
- Wartburg's experienced care team works closely with residents and their loved ones to create an individualized care plan to meet their specific needs.
- Each care team may include a physician, psychiatrist, dentist, ophthalmologist, audiologist, speech pathologist, licensed nutritionist and social worker.
- Innovative and traditional treatments allow the dedicated staff to provide compassionate care that ensures every resident lives their best life.



Meet the Mirra Family

Tom Mirra grew up with his family just three minutes from Wartburg. His mother, Nancy Mirra, was a pillar in the community, working for many years in the Westchester County school system. In 2012, Nancy had an accident that left her with a brain bleed and eventually put her in a coma.



"The team was there for Mom every step of the way as she recovered."

> - Tom Mirra, Son of Nursing Home Resident

constant medical attention, Tom and his siblings were grateful to entrust their mother's care to the Skilled Nursing Facility at Wartburg. In her new home, Nancy was surrounded by caring professionals who created a custom care plan to meet her specific needs.

"The team was there for Mom every step of the way as she recovered," Tom explained. The doctors, therapists, nurses and aides each cared for Nancy as she slowly learned how to walk, speak and swallow again.

When Nancy began to face the challenges of dementia, Wartburg's team was able to provide her with a new level of care. Tom and his family were relieved that Wartburg would continue to change with, and provide for, their mother's every need as she aged – all in a safe, caring and stimulating environment. Maureen Kakos, Tom's sister, described the Wartburg staff that cares for their mom as "FAMILY!"

Nancy has been a part of the Wartburg family for almost six years and remains engaged and living her best life thanks to regular participation in African drumming, the chime choir and the myriad of arts and recreational activities Wartburg offers. "I try to get to drumming on Friday," says Tom, who enjoys seeing the smiles that light up his mom's and other residents' faces as they drum.

Though Tom is just one of many people who rely on Wartburg to care for their loved one, his situation is a shining example of the difference that personalized care can make. To this day, he and his siblings feel immense gratitude and appreciation for the staff members who continue to impact their mother's life in positive ways.



Independent Living



LOHMAN VILLAGE:

31 one- and two-bedroom step-free cottages with a sustainable outdoor living space and;

- Screened-in porch
- Monthly housekeeping
- Exclusive use of a Private Clubhouse and Fitness Center
- Washer and dryer in each cottage
- Lunch prepared by our executive chef trained by the Culinary Institute of America
- Emergency Response System
- Convenient assigned parking

FRIEDRICHS RESIDENCE:

61 studio and one-bedroom apartments in an elevator building featuring;

Community room

State-of-the-art

Fitness Center

- Library
- Laundry on each floorConvenient
- assigned parking

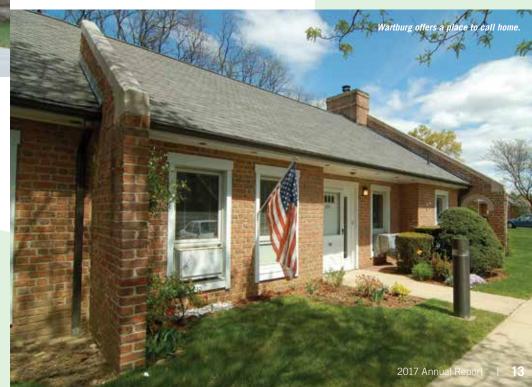
"I have seen some tenants cooking for other tenants or taking them to the store or bank. I have seen them laugh together at our annual BBQ and holiday party, line dance together on Mondays and check on each other when the weather was bad. It warms my heart to see a building become a place of contentment for so many seniors."

- Janet Palazzolo.

Vice President of Residential and Home Care Services and Wartburg staff member for over 14 years.

Living independently at Wartburg offers the comforts of a retirement community on a rental basis, in a secure gated, community. There are no entrance fees or long-term commitments. Comforts include;

- Scheduled transportation locally within 10 miles
- 34 acres of beautifully landscaped grounds
- Pet friendly
- Convenient assigned parking
- Ecumenical services for all faiths available
- Daily activities and community outings



Meet Elinor Anita Ranieri



Elinor Anita Ranieri lived with her family in Yonkers for over 50 years. At age 85, however, she left her home for Friedrichs Affordable Senior Housing. Elinor found a comfortable one-bedroom apartment along with a community that allowed her to be as sociable as she wished.

Janet Palazzolo, Vice President of Residential and Home Care Services and Wartburg staff member for more than 14 years (whom Elinor delightfully describes as someone who "makes you feel like family"), has great affection for the residents of Friedrichs. "I have seen some tenants cooking for other tenants or taking them to the store or bank," she says. "I have seen them laugh together at our annual BBQ and holiday party, line dance together on Mondays and check on each other when the weather was bad."

As a Friedrichs resident, Elinor has priority access to other services like Home Care. Her Wartburg home health aide comes every morning, Monday through Friday, and is able to alert the family of any concerns, care for housekeeping needs, manage her medication and provide companionship, for which Elinor is deeply appreciative.

All in all, the comfortable amenities, friendly community and helpful support at Friedrichs serve to create a warm and welcoming place to live – both for Elinor and all the other residents who are grateful to call Friedrichs home.

"I am fortunate to have my mother, Elinor Ranieri, reside here and enjoy the benefits, including her clean and safe affordable rental apartment and the ability to utilize the home health care services they offer. She has grown very close to her home health aide and it gives our family comfort to know she is being so well cared for."

Robert Ranieri,
 Son of Elinor Ranieri and
 Wartburg Board Member

Home Care Services



Wartburg provides Home Care Services for the residents of Wartburg, Westchester and the Bronx.

- Home Health Aides to support medical needs
- Patient Care Aides to support activities of daily living
- Nursing
- Companions
- Social Work
- Occupational Therapy

- Physical Therapy
- Speech Pathology Services
- Cooking
- Assistance with activities of daily living including medication management and bathing

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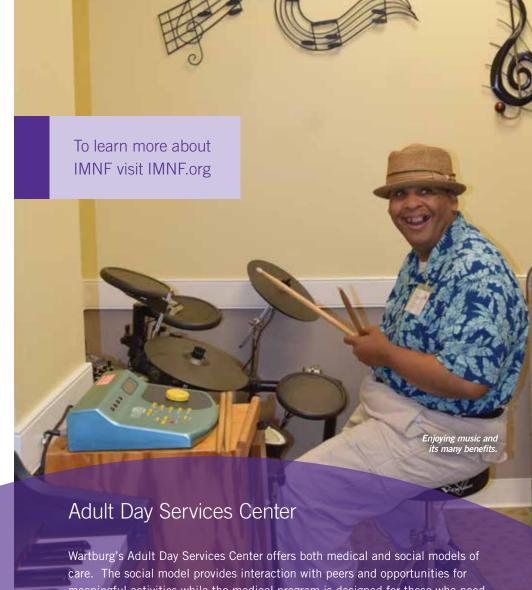
Institute for Music and Neurologic Function

In 2017, Wartburg partnered with the Institute of Music and Neurologic Function (IMNF), a leader in music therapy, neuroscience, research and training. IMNF is world-renowned for using music in specific ways to help individuals with neurological issues learn to move better, remember more and even regain speech. With the unique power to heal, rehabilitate and inspire, Wartburg, in partnership with the IMNF, expanded its music therapy program to its residents, Adult Day Services registrants and rehabilitation patients, particularly those with neurologic issues – a population who has been clinically shown to receive significant benefits from this type of arts-based therapy.

IMNF provides the same benefits to all ages in the surrounding communities. It offers individualized, one-on-one music therapy sessions to those living with neurological issues such as aphasia, Parkinson's disease, Alzheimer's disease and dementia, as well as children with developmental needs, in Wartburg's Outpatient Rehabilitation Center. IMNF also offers a weekly "Healing Music" program for veterans with traumatic brain injury and other neurological challenges as well as Post Traumatic Stress Disorder.

With help from innovative technology developed by Biodex Medical Systems. Inc., IMNF is researching the impact of music therapy on gait rehabilitation for improved mobility in persons with Parkinson's disease.

Through its "Music Therapy Professional Practice," IMNF offers professional consultations and program advisement on the use of music therapy in the treatment and rehabilitation of a broad spectrum of neurological conditions and also shares its expertise through workshops on new music therapy advances and protocols that have been proven to be effective for specific disorders. Wartburg is honored to bring IMNF's vast knowledge and benefits to its residents and clients.



meaningful activities while the medical program is designed for those who need nursing or therapy interventions and medication administration – including those with Alzheimer's disease or dementia, individuals with developmental and physical disabilities, or people recovering from injury or illness. The Adult Day Services Center offers round-trip transportation and a full spectrum of services including on-site psychological, podiatry and pain management services; dementia-specific care; a full daily calendar of activities tailored to the cognitive and mobility issues of registrants; spiritual care; live entertainment; community trips; and personal grooming services, including a whirlpool bath and full beauty salon. There are designated treatment rooms, general activity rooms, a music therapy studio, physical therapy space and an outdoor patio complete with a shaded trellis.

Meet Teresa Neal

In 2017, Teresa Neal suffered a fall that left her in need of rehabilitative therapy. She was diagnosed with blood clots and later discovered she also had a fractured hip. In both cases, she relied on Wartburg to help her recuperate and heal. Though she had the support of family to care for her at home, Teresa, who enjoys staying active, felt it was paramount to be in an environment that focused on maximizing her independence with an intensive, customized treatment plan for a speedy recovery.

"When you are unable to do simple things, like take a shower, it is extremely helpful to have someone help you to maneuver."

> - Teresa Neal Former Rehabilitation Patient

Through Wartburg's inpatient sub-acute rehabilitation program, Teresa enjoyed a comfortable setting (thanks to a private room and bathroom), while experiencing the safety of having a helping hand available when she needed it. "When you are unable to do simple things, like take a shower, it is extremely helpful to have someone help you to maneuver," Teresa said.

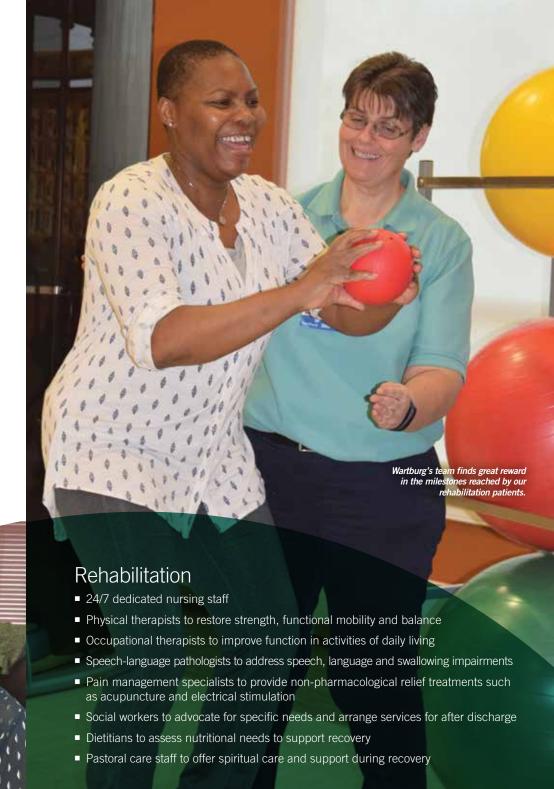
returns to her active life after

rehabilitation at Wartburg

During her healing process, Teresa benefited greatly from Wartburg's "next step home apartment," a model kitchen, bedroom, bathroom, living room and laundry room that allowed her to practice basic tasks in preparation for her return home. One of her greatest accomplishments while in inpatient care was raising her leg over the lip of the tub in the "next step home" practice bath – an incredible achievement, as anyone who has experienced mobility issues can attest!

Once prepared to return home, Teresa again relied on Wartburg – this time for outpatient rehabilitation. She was familiar with the compassionate, experienced and professional care provided by Wartburg's staff and was confident that her transition home would be seamless.

As Teresa graduated from a walker to a cane – and then finally began walking up and down stairs independently – she found herself quickly rebuilding her muscles and returning to her active lifestyle. Wartburg, and the staff members who dedicated themselves to Teresa's recovery, are incredibly proud to have played a role in her inspiring journey.



Spiritual Care Visitors

As part of Wartburg's commitment to nurture the spirit of the community, Wartburg Spiritual Care Visitors are trained to support the pastoral care team on campus. Volunteers attend an eight-week training that focuses on faith sharing, communication skills, aging and illness issues, interactive exercises, discernment and grief. After completing the training, Spiritual Care Visitors are assigned residents with whom they meet regularly, and are guided and supervised by Rev. Carol Fryer, Wartburg Director of Spiritual Care and Church Relations.

To become a Spiritual Care Visitor please contact Rev. Carol Fryer at 914-513-5162 or cfryer@wartburg.org.





Council for Creative Aging & Lifelong Learning

Wartburg's award-winning, internationally recognized arts-based therapy program promotes increased emotional health, social engagement and lifelong learning for seniors entrusted to its care.

- Painting
- Poetry
- Quilting
- Creative writing
- Puppet-making
- Dance movement therapy
- Improvisation
- Computer technology
- Music therapy



By leveraging existing resources and a skilled volunteer network, seniors are afforded the opportunity to learn new skills, share lifetime experiences, build self-esteem and remain creatively challenged in their later years. Wartburg keeps the oldest members of the community active in a safe and caring environment, while fostering new relationships with peers, caregivers, family and members of the community.

These programs are not always reimbursable by insurance, therefore Wartburg relies on the generosity of individuals, corporations and foundations to support the Creative Aging & Lifelong Learning program.



CONNECTING WITH THE COMMUNITY

In 2017, Wartburg introduced its Creative Aging program to its neighbors through collaboration with the Pelham Arts Center (PAC). Local Seniors had a choice of an 11 week improv or scrap booking class provided by Wartburg and held at PAC. The improv class performed both at Wartburg and PAC at the conclusion of the class. This program was generously funded by the Westchester Community Fund.

THANK YOU

TO WARTBURG'S COMMUNITY PARTNERS FOR THEIR SUPPORT

100 Words of Wisdom - Adaptive Design Association - Alpha Baptist Church -Alzheimer's Association Hudson Valley NY Chapter ■ Arts in Mission ■ Backyard Sports

Bathesda Baptist Church of New Rochelle

Big Apple Training

Boys and Girls Club of Mount Vernon
Bronx Chorus Bronxville High School Church of Saint Joseph - Clay Art Center - College of Mount Saint Vincent - College of New Rochelle College of WestchesterCommunity Fund of Bronxville. Eastchester and Tuckahoe. Inc. Concordia College Concordia Conservatory Dominican College Eastchester High School ■ Edinboro University ■ Iona College ■ Iona Prep ■ Johnson and Wales University Junior League of Pelham Fordham University Greater Deliverance Church ■ Lehman College of The City University of New York ■ Lifetime Arts ■ Lincoln Academy Mercy College Monroe College Mount Saint Michael Academy Mount Vernon High School ■ Mount Vernon School of Music ■ Mount Vernon Youth Bureau ■ My Makeover Mission ■ New Rochelle High School ■ New York University ■ Pace University ■ Pelham Art Center ■ Pelham Memorial High School ■ Pratt ■ Sarah Lawrence College Sassy Sages Line Dancers Southern Westchester BOCES St. Vladimir's College = State University of Stony Brook = School of the Holy Child = State University of New York at Purchase ■ The Future Society, Inc. ■ The Links, Inc., Westchester County (NY) Chapter ■ The Ursuline School ■ Thrivent Financial ■ Tree O'Donnell Tuckahoe High School Village Lutheran Church and The Chapel School Wartburg Quilters
 Westchester Community College
 Westchester Community Foundation Westchester Educational Opportunity Center Westhab Yonkers High School ■ Youth Shelter of Westchester

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Jazz in June Gala



On June 15, 2017, Wartburg's 5th annual Jazz in June – A Wartburg Celebration of Arts and Music gala was held at the Surf Club on the Sound in New Rochelle, NY. Together, nearly 340 guests and 40 sponsors and devoted patrons raised over \$210,000. The gala included a special musical performance by four-time Grammynominated jazz guitarist, Stanley Jordan.

The celebration honored Village Lutheran Church and The Chapel School, Dr. Devang M. Davé, The Links, Inc. Westchester County (NY) Chapter and the Institute for Music and Neurologic Function (IMNF).



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Thank You to Wartburg's 2017 Jazz in June Sponsors

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Thank You to Wartburg's Auction Donors

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Thank You to Wartburg's Gifts-in-Kind Donors

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Thank You to Wartburg's 2017 Annual Sponsors

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Thank You to Wartburg's Raffle Basket Donors

Emanuel Lutheran Church (Pleasantville, NY)

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United Lutheran Church WELCA (Mount Vernon, NY)

Village Lutheran Church and The Chapel School (Bronxville, NY)

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2017 Passavant Society Established in 1992

A planned gift to Wartburg creates a legacy and ensures the mission will provide for those cared for in this generation and the next. Gifts from members of the Passavant Society are critical to sustaining Wartburg's vital programs and services. In addition, members have played an integral part in building Wartburg's endowment, which is necessary for financial stability as well as for special projects that strengthen its mission.

Please contact Angela Ciminello, Vice President of Development and Marketing, at 914-513-5179 or aciminello@wartburg.org to discuss how rewarding it is to become a member of the Passavant Society.

THANK YOU TO OUR PASSAVANT SOCIETY MEMBERS

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| Emma Lombardo† | Virginia Nordholm† | Alfred Rowold [†] | Gertrude Steihler [†] | John & Margaret Wagner [†] | |
| Meta Luhrs† | Marguerite Novak [†] | Jean Rowold [†] | Florence Stein [†] | Lillian Wahrow [†] | |
| I. Lussier [†] | Elsa Nussbaumer [†] | Matilda Rowold [†] | Elizabeth Steurer [†] | Henry & | |
| Katherine Lwe [†] | Catherine Nuttila [†] | Beatrice Ruckgaber [†] | Ruth Strasser† | Jeannette Waltemade [†] | |
| Alice Lyon [†] | Marguerite O'Donnell [†] | Eva Russell [†] | Alma Stucker [†] | Olga Weide [†] | |
| Rose MacVeigh [†] | Rev. Eric & Lisa Olsen | George Saehlke [†] | Rev. Dr. James & | Robert & Jacqueline Welser | |
| Phyllis Magarian | Hildegard Osman [†] | Alfred Samuel [†] | Eleanore Sudbrock | Margaret Wengert [†] | |
| ., | | | | | |

30 | Wartburg 2017 Annual Report | 31 †Deceased

2017 Pillars of Philanthropy

Reflecting period of 1/14/2017 - 1/13/2018

| 010 | 000 | TO | 200 | 000 |
|------------|------|-----|-----|------|
| ΦIU | ,000 | 103 | かつつ | ,ອອອ |

58A JVD Industries Ltd.

Eye Productions Inc.

John & Micki Del Bene

Dr. David &

Jacqueline Gentner

Michael & Cathleen Holden

Mark Jacobs

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Weymon and Marie Newsome

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Lawrence Hospital

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PKF O'Connor Davies, LLP

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Richard & Dea Cesario

Norman & Lindsay Cohen

Cuddy & Feder LLP

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Metropolitan New York Synod ELCA

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Reflecting period of 1/14/2017 - 1/13/2018

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2017 Pillars of Philanthropy Reflecting period of 1/14/2017 - 1/13/2018

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| Kerri Tiernan | Diane Brinkman | Jacqueline Gedeon | Marie Kochek & | Mary Pinto | Gerald Walsh |
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| Rae Ellen Vitiello | Emmet & Karenann Carty | Ruth Gonnello | George & Joanne Lang | Rosalina Reyes | Harriet Weissman |
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| Diane Walewski | Peter & Virginia Cimini | Myoung Han | Grace Macri | Neyda Ruano | WillYUM Spice |
| Karl & Margaret Westerville | Phyllis Colbert | Kathleen Hannaway | Robert Maier | Ingeborg Rupinski | Enid Wright |
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Reflecting period of 1/14/2017 - 1/13/2018

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2017 Tribute Donors Continued Reflecting period of 1/14/2017 - 1/13/2018

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Dorothy B. Troiano

Dorothy Troll

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George Wichman

Peter & Louise Troll

George Ulich

Eleanor Ulich

Anthony Urso

Catherine Urso

Jay Varacalli

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Leo Vital

Anneliese Zassoda

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Andrea Hall

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Charles Geitz

Mariorie Johnston

Lucy Williams

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Anthony Wright

Karen Thomas

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WARTBURG

Combined Statements of Financial Position

| | | 2017 |
|---|----|------------|
| ASSETS | | |
| Current Assets | | |
| Cash and cash equivalents | \$ | 120,887 |
| Investments | | 4,314,050 |
| Accounts Receivable-net | | 6,697,231 |
| Other current assets | | 3,678,429 |
| Total Current Assets | | 14,810,597 |
| Fixed Assets – Net of Accumulated Depreciation | | 44,563,463 |
| Other Assets | | 4,829,119 |
| Total Assets | \$ | 64,203,179 |
| LIABILITIES & NET ASSETS Current Liabilities | | |
| Current Portion – Long-term debt | \$ | 1,995,858 |
| Accounts payable and accrued expenses | ' | 8,703,026 |
| Resident funds and deposits | | 1,055,596 |
| Other current liabilities | | 2,503,194 |
| Total Current Liabilities | | 14,257,674 |
| Other Liabilities | | |
| Credit line / Long-term debt – net of current portion | | 15,971,502 |
| Other liabilities | | 1,458,200 |
| Total Other Liabilities | | 17,429,702 |
| Total Liabilities | | 31,687,376 |
| Net Assets | | 32,515,803 |
| Total Liabilities and Net Assets | \$ | 64,203,179 |

WARTBURG FOUNDATION INC.

Statements of Financial Position

| | 2017 |
|--|------------------|
| ASSETS | |
| Current Assets | |
| Cash and cash equivalents | \$ 20,222 |
| Investments | 19,165,388 |
| Notes Receivable | 2,143,464 |
| Benefit interest and life insurance policies | 1,152,983 |
| Other assets | 93,147 |
| Total Assets | \$ 22,575,204 |
| LIABILITIES & NET ASSETS | |
| Liabilities | 175.040 |
| Accounts Payable & Accrued Expenses | \$ 175,340 |
| Line of credit | 4,510,693 |
| Total Liabilities | 4,686,033 |
| Net Assets | |
| Unrestricted | 15,544,223 |
| Temporarily restricted | 37,113 |
| Permanently restricted | 2,307,835 |
| Total Net Assets | 17,889,171 |
| Total Liabilities and Net Assets | \$ 22,575,204 |
| | |

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Community Involvement

ECONOMIC IMPACT

Wartburg provided a significant economic impact to the region in 2017. The impact, measured in dollars, is as follows:

\$74.5

\$21.8 million

598 employees

DIRECT & INDIRECT GENERATED ACTIVITY **GOODS & SERVICES PURCHASED**

EMPLOYMENT IMPACT – JOBS SUPPORTED

UNCOMPENSATED CARE

The Skilled Nursing Facility, Licensed Home Care, Long-Term Home Health Care and Adult Day Care programs accept all patients, regardless of their ability to pay or payer source. Many of the seniors we serve live at or below the poverty line and are eligible for Medicaid, which through its established rates, reimburses Wartburg for providing the care. However, in many cases this reimbursement is below the actual cost incurred. The cost of uncompensated care is as follows:

2017 Uncompensated

| Program | Total Cost | Per Unit |
|--------------------------|---------------|------------|
| Skilled Nursing | \$(7,315,000) | \$(166.28) |
| Adult Day Care – Medical | \$(403,000) | \$(32.50) |
| Licensed Home Care | \$(466,000) | \$(3.96) |
| Total | \$(8,184,000) | |

Board of Directors

WARTBURG

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Rev. Amandus J. Derr, Chair Carol A. Delaney,

Vice Chair Thomas A. Roth. Secretary

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Mae R. Carpenter

Michael J. Holden

Clesont G. Mitchell

Floyd V. Myers

Kevin E. Ocker

Robert Ranieri

Dr. Philip Rothman

Carolyn Wagner

Judy Williams

WARTBURG FOUNDATION

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Dr. Nicholas Cicchetti. Chair

Mark Jacobs.

Vice Chair & Treasurer

Rev. Sarah Payne Brown, Secretary

DIRECTORS

Rev. Robert Boehler

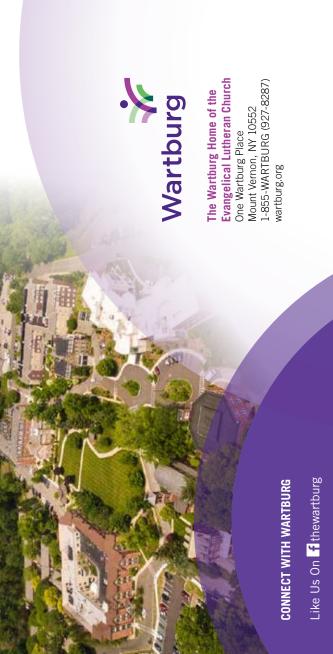
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